

November 6, 2020

BSE Limited National Stock Exchange of India Limited Scrip code: 535755 & 890148 Symbol: ABFRL & ABFRLPP

Sub.: Outcome of the Meeting of the Board of Directors of Aditya Birla Fashion and Retail Limited ("the Company")

Ref.: 1. Regulation 30 (read with Schedule III - Part A), 33, 42 and other applicable provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements)
Regulations, 2015 ("SEBI Listing Regulations")

- 2. ISIN: INE647001011 & IN9647001019
- 3. Our letter dated October 27, 2020

Dear Sir/ Madam,

Pursuant to the above referred, kindly note that the Board of Directors of the Company at its meeting held today have *inter alia* considered and approved:

a. Unaudited Standalone and Consolidated Financial Results

for the quarter and half year ended September 30, 2020 ("Unaudited Financial Results").

In this regard, please find enclosed herewith:

- i. Unaudited Financial Results alongwith the Limited Review Report thereon; [Kindly note that pursuant to Regulation 47 of the SEBI Listing Regulations extract of these results will be published in Business Standard and Navshakti newspaper.]
- ii. Press Release; and
- iii. Investor Presentation for Q2 FY20-21.
- b. Making of the first call on partly paid-up equity shares of ₹ 27.5 per share [including a premium of ₹ 25 per share]

c. Fixing December 1, 2020 as the Record Date

for the purpose of ascertaining the holders of partly paid-up Equity shares to whom the first call notice would be sent.

The said meeting concluded at 1:45 p.m.

Further, the Trading Window for dealing in its securities shall remain closed until 48 hours from this announcement. The same is being duly communicated to all the Designated Persons.

The above is being made available on the Company's website i.e. www.abfrl.com.

Thanking you.

Yours faithfully,

For Aditya Birla Fashion and Retail Limited

Geetika Anand VP, Company Secretary & Compliance Officer

Encl.: As above

ADITYA BIRLA FASHION AND RETAIL LIMITED

Tel.: +91 86529 05000

Fax: +91 86529 05400

CIN: L18101MH2007PLC233901 Website: www.abfrl.com

E-mail: secretarial.abfrl@adityabirla.com



12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India

Tel: +91 22 6819 8000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to
The Board of Directors
Aditya Birla Fashion and Retail Limited

- 1. We have reviewed the accompanying statement of unaudited standalone financial results of Aditya Birla Fashion and Retail Limited (the "Company") for the quarter ended September 30, 2020 and year to date from April 01, 2020 to September 30, 2020 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.



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Chartered Accountants

5. Emphasis of Matter

We draw attention to Note 9 of the Statement which describes management's assessment of the impact of the COVID 19 pandemic on the Company's operations and carrying value of assets as at September 30, 2020. Our opinion is not modified in respect of this matter.

For S R B C & CO LLP Chartered Accountants

ICAI Firm Registration Number: 324982E/E300003

per Aditya Vikram Bhauwala

Partner

Membership No.: 208282

UDIN: 20208382AAAACY3168

Bengaluru

November 06, 2020



Aditya Birla Fashion and Retall Limited

STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED SEPTEMBER 30, 2020

t in Cros Six months ended Year ended March 31, Quarter ended mber 30, 2020 Particulars No. 2020 (Unsudited) (Unaudited) 1,018.59 319.96 2,297,18 1,338,55 4,362.64 8,742.53 Other income (Refer note 8) 317.38 H 33.73 65.09 140.84 176.54 16.22 7.313.40 8.807.62 Total income () + III 1.159.43 1.655.93 4.396.37 496.50 (a) Cost of materials consumed 80.85 60.95 207.58 141.80 390.56 783.03 364.78 216.17 2,067.27 3,781.52 (b) Purchases of stock-in-trade 311.98 1,360.46 52.80 73.64 (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade 142 53 (426.29) (367.78) (358,79) (d) Employee benefits expense 169.07 240.70 247.66 1,058.40 (e) Finance costs
(f) Depreciation and amortisation expense 125.28 233.40 422.73 143.98 105.22 269.26 199.41 237.54 221.33 470.94 423.57 876.82 (g) Rent expense (h) Other expenses 65.15 27.95 101.97 93.10 224.23 486.92 1,766.08 Total expenses 1,401.85 2,277.57 2,431.81 4,325*.*40 1,029.96 8.516.71 Profit/ (lass) before tax (III - IV) (775.88) 70.97 (242.42) (533.46) 35.83 (9.09) VI Income tax expense (a) Current tax (Refer note 7) 4.28 11.68 (133.55) (194.69) 30.83 136.10 (61.14) (b) Deferred tax (Refer note 7) 24.65 28.46 (399.91) 6,90 (581.19) (145,19) Net profit/ flossi after tan (V - VI) (181,28)VIII Other comprehensive income Items that will not be reclassified to profit or loss (a) Re-measurement gains/ (losses) on defined benefit plans 15.45 (1.34) 4.55 2.72 (4.06) 7.11 (0.68) (0.50) (5.40) 2.95 (1.31) 2.95 Income tax effect on above 1.02 0.34 (2.49) 2.95 (0.50) (b) Fair value gains/ (losses) on equity Instruments Income tax offect on above 1.03 0.13 (1.03 (0.74)Total other comprehensive income (3.04) 1.67 11.97 (1.37)6.54 5.45 (582.56) (139.74) Total comprehensive income (VII + VIII) (179.61) (402.95) 18.87 35.00 773.63 X Paid-up equity share capital 819.12 773.97 773.63 819.12 773.95 (Face value of ₹ 10/- each) Other equity (excluding share suspense) 311.90 Earnings per equity share (of ₹ 10/- each) (not annualised) (including share suspense) (Refer note 12) (a) Basic (₹) (7.38) (1.87) (2.26)(b) Diluted (₹) 0.09 (7.38) 0.37 [1.87]





Notes:

1 Standalone Balance Sheet

_		R in Crore			
		As at September 30,	As at		
	Particulars	2020	March 31, 2020		
		(Unaudited)	(Audited)		
P.	ASSETS	(OHABERED)	(Mudited)		
		1			
i	Non-current assets	1			
	(a) Property, plant and equipment	602.10	638.1		
	(b) Capital work-in-progress	47.62	40.0		
	(c) Right-of-use assets	1,993.77	2,174.4		
	(d) Goodwill	1,859.60	1,859.6		
	(e) Other intangible assets	51.85	56.2		
	(f) Intangible assets under development	-	3.5		
	(g) Financial assets				
	(i) Investments	169.51	170.0		
	(ii) Loans	2.86	3.4		
	(iii) Security deposits	276.25	298.9		
	(iv) Other financial assets	0.34	0.3		
	(h) Deferred tax assets (net)	390.11	194.		
	(i) Non-current tax assets (net)	20.68	22		
	(j) Other non-current assets	67.45	76.:		
	Total - Non-current assets	5,482.14	5,538.		
	Current assets				
	(a) Inventories	2,090,47	2,349.4		
	(b) Financial assets	2,030.47	2,5-15.		
	(i) Current Investments	83.04	_		
	(ii) Loans	6.54	7.		
	(iii) Security deposits	125.31	107.		
	· (iv) Trade receivables	910.71	840.		
	(v) Cash and cash equivalents	85.84	264.		
	(vi) Bank balance other than above	0.14	0.		
	(vii) Other financial assets	171.53	190.		
	(c) Other current assets	447.63	391.		
	Total - Current assets	3,921.21	4,150.		
	TOTAL - ASSETS	0.402.25			
	TOTAL - ASSETS	9,403.35	9,688.9		
3	EQUITY AND LIABILITIES				
1	Equity	1 1			
	(a) Equity share capital	819.12	773.		
	(b) Other equity	192.98	311.		
	Total - Equity	1,012.10	1,085.		
	Non-current liabilities	2,012.20	1,003.		
	(a) Financial liabilities	1			
	(i) Borrowings	1,179.83	855.		
	(ii) Lease liabilities	1,655.98	1,791.		
	(iii) Deposits	127.01	109.		
	(iv) Other financial liabilities	38.18	60.		
	(b) Provisions	92.21	97.		
	(c) Other non-current liabilities	12.31	12.		
	Total - Non-current liabilities	3,105.52	2,925.		
	Current liabilities	1 1			
	(a) Financial liabilities				
	(i) Borrowings	1,776.31	1,507.		
	(ii) Lease liabilities	603.58	675.		
	(iii) Trade payables				
	(a) Total outstanding dues of micro enterprises and small enterprises	94.01	97.		
	(b) Total outstanding dues of creditors other than micro enterprises	1,621.04	2,175.		
	and small enterprises				
	(iv) Deposits	1.43.45	153.		
	(v) Other financial liabilities #	869.65	877.		
	(b) Provisions	101.23	87.		
	(c) Other current liabilities	76.46	101.		
	Total - Current liabilities	5,285.73	5,677.		
	TOTAL - EQUITY AND LIABILITIES	9,403.35	9,688.		
_	# Includes Consent materialist of one consent bearingings # 202 10 (850 rels 21, 2020)		2,000.		

Includes Current maturities of non-current borrowings - ₹ 362.20 (March 31, 2020 - ₹ 413.52)





2 Standalone Statement of Cash Flows

2	Standarone Statement of Lash Flows		₹ in Crore
		Six months	Six months
		ended	ended
	Particulars	September 30,	September 30,
		2020	2019
	5 0	(Unaudited)	(Unaudited)
1	Cash flows from operating activities		
	Profit / (loss) before tax	(225 00)	70.97
	Adjustments for:	(775.88)	70.97
	Depreciation and amortisation expense	470.94	423.57
	Finance costs	268.00	198.26
	Gain on retirement of right-of-use assets	(10.87)	(6.70
	Rent concession on lease rentals	(279.05)	(0.70
	Loss on sale/ discard of property, plant and equipment	0.23	2.48
	Share-based payment to employees	16.96	6.39
	Interest income	{0.99}	(0.39
	Net gain on sale of current investments	(5.25)	
	Net unrealised exchange (gain)/ loss	(0.11)	1.30
	Expense/ (income) on financial assets/ liabilities that is designated as at fair value	(14.71)	(12.18
	through profit or loss	(14.71)	(12.16
	Provision for doubtful debts, deposits and advances	9.29	0.62
	Operating profit/ (loss) before working capital changes	(321.44)	681.38
	Changes in working capital:	(=	
	(Increase)/ decrease in trade receivables	(74.89)	(280.17)
	(Increase)/ decrease in inventories	258.93	(420.15
	(Increase)/ decrease in other assets	(17.03)	(89.57
	Increase/ (decrease) in trade payables	(550.14)	
	Increase/(decrease) in provisions	7.11	0.65
	Increase/ (decrease) in other liabilities	83.94	119.45
	Cash generated from/ (used in) operations	(613.52)	333.37
	Income taxes paid (net of refund)	1.53	(14.41
	Net cash flow from/ (used in) operating activities	(611.99)	318.96
11	Cash flows from investing activities	(77.50)	/445.40
	Purchase of property, plant and equipment, intangible assets and capital advance	(75.53)	(146.18
	Consideration paid for acquisition of / investment in subsidiaries	(2.97)	(159.30
	Purchase of current investments	(5,459.50)	
	Inter-corporate deposits to subsidiaries	(8.01)	
	Proceeds from renunciation of rights by ESOP trust	0.30	(0.00
	Proceeds from sale of property, plant and equipment and intangible assets	0.49	1.01
	Proceeds from sale/ maturity of current investments	5.381.71	4,399.67
	Repayment of Inter-corporate deposits by subsidiaries	0.01	2.00
	Interest received	1.02	0.39
	Net cash flow used in investing activities	(162.48)	{334.17
181	Cash flows from financing activities		
	Proceeds from issue of equity shares	0.03	1.01
	Proceeds from right issue (net off charges)	492.05	1.01
	Proceeds from non-current borrowings (net off charges)	680.35	500.00
	Proceeds/ (repayments) of current borrowings (net)	233.99	613.18
	Repayment of non-current borrowings	(407.53)	
	Repayment of lease liabilities	(133.35)	
	Interest paid	(270.14)	(273.58
	Net cash flow from financing activities	595.40	71.61
	Nethernood/fidemonth	1470 671	
	Net increase/ (decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the period	(179.07)	1
	Cash and cash equivalents at the beginning of the period	264.91 85.8 4	57.19 113.59
	cash and cash equivalents at the end of the period	83.84	115.55





- 3 The above standalone linancial results have been prepared in accordance with Indian Accounting Standards (Ind AS) 34 "Interim Financial Reporting" as prescribed under Section 133 of the Companies Act. 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015, as amended.
- 4 The above standalone financial results, as reviewed and recommended by the Audit Committee, have been approved by the Board of Directors at its meetingheld on November 06, 2020.
- The limited review as required under Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 has been completed by the Auditors of the Company and the related report is being submitted to the concerned Stock Exchanges.
- 6 The segment information as per Ind AS 108 "Operating Segments" is provided on the basis of consolidated financial results, hence the same is not provided separately for the standalone financial results
- 7 During the year ended March 31, 2020, the Company decided to exercise the option permitted under section 115BAA of the Income-tax Act, 1961 as introduced by the Taxation Laws (Amendment) Ordinance, 2019. Accordingly, the Company recognised provision for income texes based on the rate prescribed in the aforesaid section. Further, management reviewed the components of deferred tax assets/ liabilities leading to a reassessment of its estimates compared to earlier periods. Such re-measurement and change in rate of tax resulted in one time additional tax charge of ₹ 130.38 Crore.
- 8 The Ministry of Corporate Affairs vide notification dated July 24, 2020, Issued an amendment to Ind AS 116 Leases, by inserting a practical expedient w.r.t. "Covid-19-Related Rent Concessions" effective from the period beginning on or after April 01, 2020. Pursuant to the above amendment, the Company has applied the practical expedient with effect from April 01, 2020. The Company has accounted the unconditional rent consessions of ₹ 121.52 Crore (including ₹ 38.10 Crore pertaining to periods after September 30, 2020) during the quarter ended September 30, 2020 and ₹ 279.05 Crore (including ₹ 62.87 Crore pertaining to periods after September 30, 2020) during the six months ended September 30, 2020 in "Other income" in the Statement of Profit and Loss.
- 9 COVID 19 pandemic has had a significant impact on the business operations and the financial results of the Company for the quarter and six months ended September 30, 2020. The Company has assessed the impact of this pandemic on its business operations and has considered all relevant internal and external information available up to the date of approval of these financial results, in determination of the recoverability and carrying value of financial assets and non-financial assets. The impact of COVID-19 pandemic on the overall economic environment being uncertain may affect the underlying assumptions and estimates used to prepare the Company's financial results, whereby actual outcome may differ from those assumptions and estimates considered as at the date of approval of these financial results. The Company will continue to closely monitor any material changes to future economic conditions. The Company continues to take various precautionary measures to ensure health and safety of its customers, employees and their families from COVID-19.
- 10 During the quarter ended September 30, 2020, the Stakeholders Relationship Committee of the Board of Directors has allotted 9,209 fully paid-up Equity Shares of 🛚 10/- each pursuant to the exercise of Restricted Stock Units by an eligible employee in terms of the Employee Stock Options Scheme - 2013.
 - During the six months ended September 30, 2020, the Stakeholders Relationship Committee of the Board of Directors has allosted 28,631 fully paid-up Equity Shares of ₹ 10/- each pursuant to the exercise of Restricted Stock Units by an eligible employed in terms of the Employee Stock Options Scheme - 2013.
- 11 On effectiveness of the Composite Scheme of Aurangement amongst the Company, erstwhile Aditya Birla Nuvo Limited ("ABNL"), Madura Garments Lifestyle Retail Company Limited ("MGLRCL") and their respective Shareholders and Creditors under Section 391 to 394 of the Companies Act, 1956, the Company had issued 67,98,19,778 Equity Shares to the Shareholders of ABNL and MGLRCL ("said Shares"). Out of the said Shares, 67,60,37,600 Equity Shares were allotted to the Shareholders of ABNL and MGLRCL on January 27, 2016, However, pursuantto Clause 21 of the Composite Scheme, allotment of 37,82,178 Equity Shares to 3,475 Non-Resident Shareholders, including 4 Overseas Corporate Bodies ("OCBs") of ABNL ("NRE Shareholders") was kept pending until receipt of applicable regulatory approvals. Thereafter, from time to time, the Company has allotted 37,65,325 Equity Shares to 3,471 NRE Shareholders in terms of applicable laws. Accordingly, out of the said Shares, 16,853 Equity Shares held by 4 OCBs shall remain pending for allotment until receipt of Regulatory approvals.
- 12 On July 28, 2020, the Company allotted 9,02,77,042 equity shares of face-value ₹ 10/- each to the eligible applicants pursuant to the Rights Issue by the Company ("Rights Equity shares").

The Rights Equity shares were allotted as partly paid-up for an amount of ₹ 55 per Rights Equity Share received on application (of which ₹ 5 is towards face value and ₹ 50 towards premium). The Issue of 1,88,651 Rights Equity Shares has been kept in abeyance pending regulatory/ other clearances.

There has been no deviation in the use of proceeds of the Rights Issue, from the objects stated in the Offer document.

Pursuant to IND AS 33, basic and diluted earnings per share for the previous periods have been restated for the benus element in respect of right Issue made during the quarter ended September 30, 2020.

- 13 On October 23, 2020, the Board of Directors of the Company approved a preferential Issue ("said issue") of 7,31,70,732 fully paid up Equity Shares of face value of ₹ 10 each for cash, at a price of ₹ 205 per Equity Share (including a premium of ₹ 195 per Equity Share) aggregating to ₹ 1,500 Crore to Flipkart Investments Private Limited, a foreign portfolio investor by way of preferential alloment on private placement basis in accordance with the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended. The said issue is subject to shareholders' approval (by way of postal ballot), regulatory approval(s) and other customary conditions.
- 14 Additional disclosures as per Regulation 63 read with Regulation 52 (4) of Securities and Exchange Board of India IListing Obligations and Disclosure Requirements) Regulations, 2015:

Particulars	Six months ended September 30, 2020	Six months ended September 30, 2019	Year ended March 31, 2020
Debt equity ratio (times) ¹	3.11	1.62	2.31
Debt service coverage ratio (times)2	(1.09)	0.28	0.28
Interest service coverage ratio (times) ³	(3.88)	1.75	0.96
Net worth (₹ in Crore)	1,012.10	1,341.50	1,085.87
Net profit/ (loss) after tax (% in Crore)	(581.19)	28.46	(145.19)

Ratios have been computed as follows:

- 1. Debt equity ratio = Debt / Net worth; (Net worth: Equity share capital + Other equity)

 Debt comprises Non-current borrowings, Current borrowings, Current maturities of non-current borrowings, net off Cash and cash equivalents and current Investment
- 2. Debt service coverage ratio = Earnings before interest* and tax / [Finance cost* + Principal repayment of non-current borrowings (netted off to the extent of non-current borrowings availed during the same period for the repayments)!
- 3. Inherest service coverage ratio = Earnings before interest* and tax / Finance cost*
- * Finance cost/ interest comprises of interest expense on borrowings and excludes interest expense on lease liabilities and interest charge on fair value of financial instruments.





Detalls w.r.t. the unsecured, rated, redeemable, Non-Convertible Debentures ("NCDs") issued by the Company are as follows:

- -The credit rating by CRISIL for the NCDs continues to be AA (Stable),
 -The non-convertible debt securities of the Company are unsecured.

- The previous due date(s) for payment of interest and repayment of principal:

Redemption of Series 3 NCDs issued by the Company in the year 2016 was due on April 20, 2020. Accordingly, the redemption amount has been duly paid.

- The next due dates for the payment of interest and repayment of principal:

NCDs issued by the Company in the year 2018, under Series 5, are Zero Coupon and payment of the redemption amount is due on August 14, 2021;
NCDs issued by the Company in the year 2019, under Series 6, are Zero Coupon and payment of the redemption amount is due on November 10, 2022;
NCDs issued by the Company in the year 2020, under Series 7, at coupon rate of 8.75% p.a. Coupon payment is due annually commencing from May 22, 2021 and payment of the redemption amount is

The Company has accumulated losses of the previous periods therefore the Company is not required to transfer any amount to the Debenture Redemption Reserve as per provisions of section 71 of the Companies Act, 2013.

- Details of the outstanding redeemable preference shares are as under:

500,000, 8% Cumulative redeemable proference shares of ₹ 10/- each, redeemable at anytime after completion of 15 years from March 31, 2009; and 500, 6% Cumulative redeemable proference shares of ₹ 10/- each, redeemable at anytime after completion of 15 years from October 14, 2009.

15 Previous periods' figures have been regrouped/rearranged wherever necessary to conform to the current period's classification(s).

Place : Bengaluru Date: November 05, 2020

> Aditya Birla Fashion and Retall Limited Registered Office: Piramal Agastya Corporate Park, Building 'A', 4th and 5th Floor, Unit No. 401, 403, 501, 502, L.B.S. Road, Kurla, Mumbal - 400 070 CIN: L18101MH2007PLC233901 E-mall: secretarial.abfri@adhyabiria.com Tel: (+91) 86529 05000 [Fax: (+91) 86529 05400 Website: www.abfrl.com

ERSHION AND

Astish Dikshit

Managing Director

SIGNED FOR IDENTIFICATION BY SRBC&COLLP MUMBAI



12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India

Tel: +91 22 6819 8000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Aditya Birla Fashion and Retail Limited

- 1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Aditya Birla Fashion and Retail Limited (the "Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") for the quarter ended September 30, 2020 and year to date from April 01, 2020 to September 30, 2020 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

The Statement includes the results of the following entities:

Holding Company:

(i) Aditya Birla Fashion and Retail Limited

Subsidiaries:

- (i) Jaypore E-commerce Private Limited
- (ii) Jaypore Inc.
- (iii) TG Apparel & Décor Private Limited
- (iv) Finesse International Design Private Limited



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5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditors referred to in paragraph 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

6. Emphasis of Matter

We draw attention to Note 8 of the Statement which describes management's assessment of the impact of the COVID 19 pandemic on the Group's operations and carrying value of assets as at September 30, 2020. Our opinion is not modified in respect of this matter.

7. The accompanying Statement includes the unaudited interim financial results and other financial information, in respect of three subsidiaries, whose unaudited interim financial results include total assets of Rs. 30.55 Crore as at September 30, 2020, total revenues of Rs. 7.23 Crore and Rs. 10.43 Crore, total net loss after tax of Rs. 2.68 Crore and Rs. 7.77 Crore, total comprehensive loss of Rs. 2.69 Crore and Rs. 7.85 Crore, for the quarter ended September 30, 2020 and for the period from April 1, 2020 to September 30, 2020, respectively, and net cash inflows of Rs. 0.53 Crore for the period from April 01, 2020 to September 30, 2020, as considered in the Statement which have been reviewed by their respective independent auditors.

The independent auditor's reports on interim financial results/ financial information of these entities have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these subsidiaries is based solely on the reports of such auditors and procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement in respect of matter stated in paragraph 7 above is not modified with respect to our reliance on the work done and the reports of the other auditors.

For S R B C & CO LLP Chartered Accountants

ICA1 Firm Registration Number: 324982E/E300003

per Aditya Vikram Bhauwala

Partner

Membership No.: 208382

UDIN: 20208382AAAACZ4028

Bengaluru

November 06, 2020



Aditya Birla Fashion and Retall Limited

STATEMENT OF UNAUDITED CONSOUDATED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED SEPTEMBER 30, 2020

			Quarter ended		Six mont	hs ended	Year ended
Sr.		September 90,	June 30,	September 30,	September 30,	September 30,	March 31,
No.	Particulars	(Unaudited) (Refer note 14)	(Unaudited)	2019 (Unauxited) (Refer nota 14)	(Unaudited) (Refer note 14)	(Umaudited) (Refer note 14)	(Auditord)
1	Revenue from operations Other income (Refer note 7)	1,028-13 143.19	323.02 178.52	2,307.78 16.57	1,351,15 321.71	4,373.24 34.08	8,787.86 65.30
Ш	Total Income (i + ii)	1.171.32	501.54	2.324.35	1.672.86	4,407.32	8.853.16
IV	Expenses (a) Cost of materials consumed	81.00	61.04	208.62	142.04	391.60	785.59
	(b) Purchases of stock-in-trade (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	315.97 142.88	52.80 75.71	1,366.19 (427.43)	368.77 218.59	2,073.00 (368.92)	3,800.77 (362.21)
	(d) Employee benefits expense	175.52	248.25	252.96	423.77	513.09	1,080.53
	(e) Finance costs	144.90	126.19	105.70	271.09	199.89	424.71
	(f) Depreciation and amortisation expense	241.53	236.87	224.80	478.40	427.04	885.31
	(g) Rent expense	65.39	28.15	102.14	93.54	224.40	487.02
	(g) Other expenses	255.01	217.46	466.08	472.47	886.79	1,784.33
	Total expenses	1,422.20	1,046.47	2,299.06	2,468.67	4,346.89	8.886.05
٧	Profit/ (loss) before tax (III - IV)	(250.88)	(544.93)	25.29	(795.81)	60.43	(32.89)
VI	Income tax expense		,				
	(a) Current tax (Refer note 6)	300	0.39	4.28	0.39	11.6B	0.01
	(b) Deferred tax (Refer note 6)	(62.66)	(134,96)	23.36	(197.62)	29.54	132.12
VII	Net profit/ (loss) after tax (V - VI)	(188.22)	(410.36)	(2.35)	(598.58)	19.21	(165.02)
VIII	Other comprehensive income						
	Items that will not be reclassified to profit or loss						
	(a) Re-measurement gains/ (losses) on defined benefit plans Income tax effect on above	2.96 (0.74)	(4.23)	15.53 (5.40)	(1.27) 0.32	7.19 (2.49)	4.37 (1.27)
	(b) Fair value gains/ (losses) on equity instruments	(0.74)	1.06	2.95	(0.50)	2.95	2.95
	Income tax effect on above	0.13	1061	(1.03)	0.13	(1.03)	(0.74)
	Items that will be reclassified to profit or loss		1.5				
	(a) Exchange differences on translation of foreign operations		(0.01)	(0.02)	(0.01)	(0.02)	(0.06)
	Income tax effect on above Total other comprehensive income	1.85	(3.18)	0.01 12.04	(1.33)	0.01 6.61	0.01 5.26
			,				
ΙX	Total comprehensive income (VII + VIII)	(186.37)	(413.54)	9.69	(599,91)	25.82	(159.76)
x	Profit/ (loss) attributable to						
	- Owners of the Company	(186.32)	(407.95)	(0.84)	(594.27)	20.72	(163.01)
	- Non-controlling Interest	(1.90)	(2,41)	(1.51)	(4.31)	(1.51) 19.21	(2.01)
		(188.22)	(410.36)	(2.35)	(330.36)	19.21	[165.02]
XI	Other comprehensive income attributable to		1				
	- Owners of the Company	1.75	(3.14)	12.01	(1.39)	6.58	5.29
	- Non-controlling Interest	0.10	(0.04)	0.03	0.06	0.03	(0.03
		1.85	(3.18)	12.04	(1.33)	6.61	5.26
XII	Total comprehensive income attributable to						
	- Owners of the Company	(184.57)	(411.09)	11.17	(595.66)	27.30	(157.72)
	- Non-controlling Interest	(1.80)	(2.45)	(1.48)	(4.25)	(1.48)	12.04
		(186.37)	(413.54)	9.63	(599.91)	25.82	(159,76
XIII	Paid-up equity share capital	819.12	773.97	773.63	819.12	773.63	773.95
	(Face value of ₹ 10/- each)						
VIV							702.00
XIV	Other equity (excluding share suspense)	¥4		3			293.92
χv	Earnings per equity share (of ₹ 10/- each) (not annualised) (including share suspense)						
	(Refer note 11)						
		(2.22)		(0.04)	(7.54)	0 17	(2.10)
	(a) Basic (₹) (b) Diluted (₹)	(2.32)			(7.54)	0.27 0.27	(2.10)





UNAUDITED CONSOLIDATED SEGMENTWISE REVENUE, RESULTS, ASSETS AND LIABILITIES FOR THE QUARTER AND SIX MONTHS ENDED SEPTEMBER 30, 2020

₹ in Crore Year ended March 31, Six months ended Quarter ended September 30, September 30. 2020 Particulars . 2020 2019 2020 2019 2020 (Unaudited) (Unaudited) (Unaudi (Rafer note 14) (Refer note 14) (Refer note 14) Segment revenue Madura Fashion & Lifestyle 715.33 239.75 1,473,34 955.08 2.683.69 5.479.58 450.78 3,513.51 Pantaloons | 82.21 915.01 Total segment revenue 1,083.90 321.96 2,388.35 1,405.86 4,488.27 8,993.09 Less: Inter-segment revenue (1.06 80.57 54.71 1,351.15 205.23 1.028.13 Revenue from operations 323.02 2,307.78 4.373.24 8.787.86 Segment results [Profit/ (loss) before finance costs and tax) Madura Fashion & Lifestyle (70.55) (247.28) 104.41 (317.83) 153.89 225.92 [420.23] **Pantaloons** 38.02 50.03 (210.97) 124.09 184.49 Total segment results 154.44 277.98 410.41 19.08 0.80 21.70 22.65 Inter-serment results adjustments 0.06 0.86 Net segment results 132.74 (529.66) 258.90 387.76 Less: I) Finance costs 144.90 126.19 105.70 271.09 199.89 424.71 II) Other unallocable expenditure/ (income) - net 1.42 12.65 (2,29 1.75 14.94 4.06 Prolit/ (loss) before tax (250.68) (544.93) 25.29 (795.81) 60.43 (32.89) As at June 30, 2020 As at tember 30, 2019 III Segment assets As at Asat As at March 91, 2070 mber 30, 2019 (Unaudited) (Audited) Madura Fashion & Lifestyle 5,834.89 5,679.87 5,834.89 5,441.89 5.441.89 5.387.78 3,720.15 3,720.15 3,622.02 3,769.05 Total segment assets 9,063.91 9,079,41 9,555.04 9,063.91 9,555.04 9,448.92 (148.24) 556.48 luter-segment eliminations (148.24) (93.13) (172.39) (172.39) (157.60) 474.24 Unadozared corporate assets 556.48 556.89 409.76 409.76 Total assets 9,543.17 9.792.41 9.472.15 9.792.41 9.765.56 9.472.25 As at March 31, 2020 IV Segment Habilities As et Asat As at As at As at tember 30, 2020 tember 30, 2020 June 30, 2020 tamber 30, 2019 er 3D. 2019 (Unaudite (Audited) 3,346.53 3,841.17 3,235.81 3,841.17 3,674.45 Madura Fashion & Lifestyle 3,235.81 **Pantaloons** 1.871.41 1,974.06 2,220.52 1 871.41 2,220.52 2,117.50 Total segment liabilities 5,107.22 5,320.59 6,061.69 5,107.22 6,061.69 5,791.95 Inter-segment eliminations (87.89) (3 2.83) (116.47 (87.89) (116.47) (98.11) Unallocated cor: orate liabilities (including borrowings) 2,489.50 3 456.13 3.572.58 2,489.50 3,456.13 2,983.93 Total liabilities 8,434.72 8,475.46 8,434.72 8,677.77

Note:
The business of the Group is divided into two business segments - Madura Fashion & Lifestyle and Pantaloons. These segments are the basis for management decision and hence the basis for reporting.

SIGNED FOR IDENTIFICATION BY SRBC&COLLP MUMBAI



Notes:

1 Consolidated Balance Sheet

Particulars December Decemb			As at September 30,	As at March 31,	
Non-current assets a) Property, plant and equipment b) Capital avoréti-in-progress 47.87 44.6 c) Capital avoréti-in-progress 47.87 c) Capital avoréti-in-progress 47.87 c) Capital avoréti-in-progress 47.87 c) Capital avoréti-in-progress 6.66 c. C. Capital avoréti-in-progress 6.60 c. Ca		Particulars			
a) Property, plant and equipment	A	ASSETS			
(b) Capital work-in-progress (c) Right-of-weak seases (c) Right-of-weak seases (d) Gloodwill (1,983.06 1,983.06	ı	Non-current assets			
C) Right-of-use assess			615.29	642.8	
doi: 1,983.06 1,			47.87	44.0	
(e) Other intangible assets (f) Invariant assets under development (g) Financial assets (l) Investments (l) Investments (l) Investments (l) Security deposits (lv) Other financial assets (l) Other non-current assets (l) Other non-current assets (l) Other non-current assets (l) Current assets (l) Curr				2,206.8	
(i) Intangible assets under development (g) Financial assets	И				
(g) Financial assets (ii) Leans (iii) Security deposits (iv) Other financial assets (iv) Other non-current assets (iv) Other thin other in ot			102.48		
(ii) locars (iii) Security deposits (iv) Other financial assets (iv) Other financial assets (iv) Other financial assets (iv) Other name of the Company (iv) Other current tax assets (iv) Other current	Н		- 1	5.5	
(ii) Security deposits (iv) Other financial assets (iv) (iv) Other non-current assets (iv) (iv) Other non-current assets (iv) (iv) Other non-current assets (iv) Other non-current assets (iv) Other non-current ivestments (iv) Other non-current ive	ľ		6.66	71	
(iii) Security deposits (iv) Other financial assets (iv) Other financial ibilities (iv) Total - Non-current assets (iv) Total - Non-current assets (iv) Total - Non-current assets (iv) Current assets (iv) Cash and cash equivalents (iv) Gash and equivalents (iv) Gash and equivalents (iv) Gash and equiva	Н				
(iv) Other financial assets (ht) Deferred tax assets (net) (i) Colored tax assets (net) (ii) Other non-current assets (net) (iii) Other non-current assets (net) (iii) Other non-current assets (net) (iii) Other non-current assets (net) (iv) Other non-current assets (net) (net) Other non-current assets (net) (net) Other non-current assets (net) Other non-current assets (net) Other non-current assets (net) Other non-current assets (net) Other non-current (net) Other (net) Other non-current (net) Other (net)	ŀ			300.8	
(i) Non-current tax assets (net) 20.87 22.6 67.47 77.7	ij			0.3	
(j) Other non-current assets		(h) Deferred tax assets	390.11	194.9	
Current assets (a) Inventories (b) Financial assets (i) Current Insertments (ii) Loans (iii) Security deposits (iii) Security deposits (iv) Trade receivables (v) Cash and cash equivalents (v) Gash and cash equivalents (vi) Bank balance other than above (vii) Other current assets (c) Other current assets Total - Current assets Equity (a) Equity share capital (b) Other equity (c) Non-controlling interest Total - Equity Non-current liabilities (i) Borrowings (ii) Lease liabilities (ii) Deposits (iii) Deposits (iv) Other financial liabilities (iv) Deposits (iv) Other financial liabilities (iv) Deposits (iv) Other financial liabilities (iv) Deposits (iv) Other financial liabilities (iv)	н	(i) Non-current tax assets (net)	20.87	22.4	
Current assets (a) Inventories (b) Financial assets (i) Current hinestments (ii) Loans (iii) Security deposits (iv) Trade receivables (v) Cash and cash equivalents (v) Gash and cash equivalents (vi) Bank balance other than above (vii) Other financial assets (vii) Trade receivables (vii) Bank balance other than above (vii) Other current assets (vi) Trade receivables (vii) Other financial assets (vii) Trade receivables (vii) Other current assets (vii) Other current assets (viii) Other current assets (vii) Other current assets (viii) Other current assets (viiii) Other capital (viiiii) Other capital (viiiiii) Other capital (viiiiii) Other capital (viiiiii) Other capital (viiiiiiiii) Other capital (viiiiiiiiiii) Other capital (viiiiiiiiiiii) Other capital (viiiiiiiiiiiii) Other capital (viiiiiiiiiiiii) Other capital (viiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii	Ų			77.7	
(a) Inventories (b) Financial assets (i) Current Investments (i) Current Investments (ii) Current Investments (ii) Current Investments (ii) Carrent Investments (iii) Carrent Investments (iii) Carrent Investments (iii) Carrent Investments (iii) Carrent Investments (iv) Tande receivables (v) Cash and cash equivalents (v) Cash and cash equivalents (vi) Context behavior of Carrent Ca	i	Total - Non-current assets	5,539.97	5,594.6	
(a) Inventories (b) Financial assets (i) Current Investments (i) Current Investments (ii) Current Investments (ii) Current Investments (ii) Carrent Investments (iii) Carrent Investments (iii) Carrent Investments (iii) Carrent Investments (iii) Carrent Investments (iv) Tande receivables (v) Cash and cash equivalents (v) Cash and cash equivalents (vi) Context behavior of Carrent Ca		Consentation			
(b) Financial assets (i) Current Investments (ii) Loans (iii) Loans (iii) Security deposits (iv) Trade receivables (iv) Trade receivables (iv) Gash and cash equivalents (v) Gash and cash equivalents (vi) Bank balance other than above (vii) Other financial assets (c) Other current assets Total - Current assets EQUITY AND LIABILITIES Equity (a) Equity share capital (b) Other equity Equity attributable to owners of the Company (c) Non-controlling interest Total - Equity Non-current liabilities (a) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Deposits (iv) Other financial liabilities (b) Deferred tax liabilities (c) Provisions (d) Other non-current liabilities (a) Financial liabilities (b) Deferred tax liabilities (c) Provisions (d) Other non-current liabilities (ii) Borrowings (ii) Lease liabilities (iii) Current liabilities (iv) Other financial liabilities (iv) Current liabilities (iv) Current liabilities (iv) Current liabilities (iv) Current liabilities (iv) Other financial liabilities	ij		2 405 40	2 266 7	
(i) Current Investments (ii) Loans (iii) Security deposits (iii) Security deposits (iv) Trade receivables (iv) Trade receivables (iv) Bank balance other than above (iv) Bank balance other than above (iv) Bank balance other than above (iv) Other financial assets (c) Other current assets Total - Current assets EQUITY AND LIABILITIES Equity (a) Equity share capital (b) Other equity Equity attributable to owners of the Company (c) Non-controlling interest Total - Equity Non-current liabilities (a) Financial liabilities (ii) Borrowings (iii) Lease liabilities (iii) Deposits (iv) Other financial liabilities (b) Deferred tax liabilities (c) Provisions (d) Other non-current liabilities (i) Bernowings (ii) Lease liabilities (ii) Lease liabilities (iii) Lease liabilities (iv) Other financial liabilities (iv) Other financ	16		2,105.40	2,366.7	
(ii) Loans (iii) Security deposits (iii) Tarde receivables (iv) Cash and cash equivalents (v) Bank balance other than above (vi) Other financial sasets (c) Other current assets (d) Total - Current assets (e) Other current assets (f) Total - Current assets (g) Equity AND LIABILITIES (g) Equity Share capital (g) Equity Share capital (g) Other equity (g) Equity Share capital (g) Other equity (g) Equity Share capital (g) Other equity (g) Equity Share capital (g) Forward Share Capital (g) Forward Share Capital (g) Forward Share Capital (g) Forward Share Capital (g) Other equity (g) Equity Share Capital (g) Forward Share Capital (g) Other equity (g) Equity Share Capital (g) Forward Share Capital (g) Other Equity (g) Equity Share Capital (g) Forward Share Capital (g) Other financial liabilities (g) Forward Share Capital (g) Other financial liabilities (g) Forward Share Capital (g) Other financial liabilities (g) Forward Share Capital (g) Other Inancial liabilities (g) Forward Share Capital (g) Other Inancial liabilities (g) Forward Share Capital (g) Other Current liabilities (g) Forward Share Capital (g) Other Current liabilities (g) Other Current liabilities (g) Forward Share Capital (g) Other Current liabilities (g) Other Current lia	IJ		92.04	7.0	
(iii) Security deposits (iv) Trade receivables (iv) Trade receivables (iv) Trade receivables (vi) Bank balance other than above (vii) Other financial assets (c) Other current assets Total - Current assets EQUITY AND LIABILITIES Equity (a) Equity share capital (b) Other equity (c) Non-controlling interest (i) Borrowings (ii) Lease liabilities (iii) Deposits (iv) Deposits (iv) Other financial liabilities (a) Financial liabilities (b) Deferred tax liabilities (c) Provisions (d) Other non-current liabilities (ii) Borrowings (iii) Lease liabilities (iii) Deposits (iv) Other financial liabilities (iii) Deposits (iv) Other financial liabilities (iv) Other	ď				
(iv) Trade receivables (iv) Cash and cash equivalents (vi) Bank balance other than above (vii) Other financial assets (c) Other current assets Total - Current assets EQUITY AND LIABILITIES Equity (a) Equity share capital (b) Other equity (c) Non-controlling interest Total - Equity Non-current liabilities (a) Financial liabilities (ii) Borrowings (iii) Lease liabilities (b) Deferred tax liabilities (c) Provisions (d) Other non-current liabilities (i) Borrowings (d) Other non-current liabilities (e) Financial liabilities (i) Borrowings (d) Other on-current liabilities (e) Financial liabilities (i) Deferred tax liabilities (i) Deferred tax liabilities (i) Deferred tax liabilities (i) Other current liabilities (i) Other financial liabilities (i) Other fina	ı				
(vi) Cash and cash equivalents (vii) Bank balance other than above (vii) Other financial laisets (c) Other current assets Total - Current assets Total - ASSETS EQUITY AND LIABILITIES Equity (a) Equity share capital (b) Other equity Equity attributable to owners of the Company (c) Non-controlling interest Total - Equity Non-current liabilities (a) Financial liabilities (i) Borrowings (i) Lease liabilities (ii) Deposits (iv) Other financial liabilities (d) Other non-current liabilities (e) Deferred tax liabilities (f) Deferred tax liabilities (g) Financial liabilities (g) Total - Non-current liabilities (g) Other non-current liabilities (g) Other financial liabilities (g) Other financial liabilities (g) Deferred tax liabilities (g) Other financial liabilities (g) Other current lia	d				
(vi) Bank balance other than above (vii) Other financial assets (20) (viii) Other financial assets (20) (viii) Other financial assets (20) (viii) Other current assets (20) (viii) Other financial liabilities (20) (viii) Other financial liabilities (20) (viii) Other financial liabilities (20) (viii) Other current assets (20) (viii) Other current assets (20) (viii) Other current assets (20) (viii) Other financial gues of creditors other than micro enterprises (20) (viii) Other financial assets (20) (viii) Other financial liabilities (20) (viii) Other (20) (viii) Other (20) (viii) Other (20) (viii) Other (20) (viii)	1			266.8	
(c) Other current assets Total - Current assets Total - Current assets Total - Current assets Total - Current assets 454.41 396. 3,932.18 4,170. 4,170. TOTAL - ASSETS 9,472.15 9,765. 9,765. EQUITY AND LIABILITIES Equity (a) Equity share capital (b) Other equity Equity attributable to owners of the Company (c) Non-controlling interest Total - Equity Non-current liabilities (i) Borrowings (ii) Lease liabilities (iii) Deposits (iv) Other financial liabilities (b) Deferred tax liabilities (c) Provisions (d) Other non-current liabilities (a) Financial liabilities (b) Deferred tax liabilities (c) Provisions (d) Other non-current liabilities (a) Financial liabilities (b) Deferred tax liabilities (c) Provisions (d) Other non-current liabilities (a) Financial liabilities (b) Deferred tax liabilities (c) Provisions (d) Other financial liabilities (e) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (a) Total outstanding dues of micro enterprises and small enterprises (b) Total outstanding dues of creditors other than micro enterprises and small enterprises (iv) Other financial liabilities # (b) Provisions (c) Other current liabilities (d) Provisions (e) Other financial liabilities # (b) Provisions (c) Other current liabilities (d) Other current liabilities (e) Provisions (f) Other current liabilities (f) Provisions (g) Other current liabilities (h) Provisions (h)	17			0.1	
Total - Current assets 3,932.18 4,170.1 TOTAL - ASSETS 9,472.15 9,765.1 EQUITY AND LIABILITIES Equity (a) Equity share capital (b) Other equity Equity attributable to owners of the Company (c) Non-controlling interest Total - Equity Non-current liabilities (i) Borrowings (ii) Lease liabilities (ii) Deposits (iv) Other financial liabilities (d) Other non-current liabilities (i) Borrowings (d) Other non-current liabilities (ii) Ease liabilities (iii) Lease liabilities (iiii) Lease liabilities (iiii) Lease liabilities (iiii) Lease liabilities (iiii) Lease liabilities (iiiiii) Lease liabilities (iiiiiii) Lease liabilities (iiiiiii) Lease liabilities (iiiiiii) Lease liabilities (iiiiiiii) Lease liabilities (iiiiiiiii) Lease liabilities (iiiiiiii) Lease liabilitie		(vii) Other financial assets	149.08	177.9	
TOTAL - ASSETS 9,472.15 9,765.5	i	(c) Other current assets	454.41	396.2	
EQUITY AND LIABILITIES Equity (a) Equity share capital (b) Other equity Equity attributable to owners of the Company (c) Non-controlling interest Total - Equity Non-current liabilities (a) Financial liabilities (ii) Borrowings (iii) Lease liabilities (iii) Deposits (iv) Other financial liabilities (b) Deferred tax liabilities (c) Provisions (d) Other non-current liabilities (i) Borrowings (ii) Lease liabilities (b) Deferred tax liabilities (c) Provisions (d) Other non-current liabilities (iii) Borrowings (iii) Lease liabilities (iii) Equity department of the company (iv) Current liabilities (iv) Equity department of the company (iv) Current liabilities (iv) Borrowings (iv) Lease liabilities (iv) Lease liabilities (a) Financial liabilities (a) Financial liabilities (iv) Lease liabilities (a) Total outstanding dues of micro enterprises and small enterprises (b) Total outstanding dues of creditors other than micro enterprises and small enterprises (v) Other financial liabilities # 874.74 (b) Provisions (c) Other current liabilities Total - Current liabilities Total - Current liabilities Total - Current liabilities Total - Current liabilities 5,324.55 5,710.6	H	Total - Current assets	3,932.18	4,170.8	
Equity (a) Equity share capital (b) Other equity (c) Non-controlling interest Equity attributable to owners of the Company (c) Non-controlling interest Total - Equity Non-current liabilities (a) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Deposits (iv) Other financial liabilities (b) Deferred tax liabilities (c) Provisions (d) Other non-current liabilities (i) Borrowings Total - Non-current liabilities (i) Borrowings (ii) Lease liabilities (ii) Lease liabilities (iii) Trade payables (iv) Deposits (v) Other financial liabilities # (iv) Deposits (v) Other financial liabilities # (v) Other current liabilities (c) Other current liabilities Total - Current liabilities Total - Current liabilities 5,324.55 5,710.		TOTAL - ASSETS	9,472.15	9,765.5	
(a) Equity share capital (b) Other equity Equity attributable to owners of the Company (c) Non-controlling interest Total - Equity Non-current liabilities (a) Financial liabilities (b) Deferred tax liabilities (c) Provisions (d) Other non-current liabilities (a) Financial liabilities (a) Financial liabilities (b) Deferred tax liabilities (c) Provisions (d) Other non-current liabilities (e) Financial liabilities (f) Borrowings (g) Other financial liabilities (h) Deferred tax liabilities (h) Other non-current liabilities (h) Deferred tax liabilities (h) Other non-current liabilities (h) Deferred tax liabilities (h) D	1	EQUITY AND LIABILITIES			
Equity attributable to owners of the Company		Equity			
Equity attributable to owners of the Company 15.65 19.565	Ţļ.	(a) Equity share capital	819.12	773.9	
(c) Non-controlling interest Total - Equity Non-current liabilities (a) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Deposits (iv) Other financial liabilities (b) Deferred tax liabilities (c) Provisions (d) Other non-current liabilities (a) Financial liabilities (a) Financial liabilities (b) Borrowings (d) Other non-current liabilities (e) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (a) Total outstanding dues of creditors other than micro enterprises and small enterprises (iv) Deposits (v) Other financial liabilities # (v) Other current liabilities # (v) Other c		(b) Other equity	161.92	293.9	
Non-current liabilities 1,190.40 856.8		Equity attributable to owners of the Company	981.04	1,067.8	
Non-current liabilities (a) Financial liabilities (i) Borrowings 1,190.40 856.5 (ii) Lease liabilities 1,683.14 1,820.6 (iii) Deposits 127.01 109.5 (iv) Other financial liabilities 38.18 60.5 (iv) Other financial liabilities 4.37 7.7 (c) Provisions 95.50 100.5 (d) Other non-current liabilities 12.31 12.31 12.31 12.31 12.31 12.31 12.31 12.31 12.31 13.	ij			19.9	
(a) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Deposits (iv) Other financial liabilities (b) Deferred tax liabilities (c) Provisions (d) Other non-current liabilities (a) Financial liabilities (i) Borrowings (ii) Lease liabilities (a) Financial liabilities (i) Borrowings (ii) Lease liabilities (i) Borrowings (iii) Trade payables (a) Total outstanding dues of creditors other than micro enterprises and small enterprises (iv) Deposits (v) Other financial liabilities # (v) Other financial liabilities # (b) Provisions (c) Other current liabilities (d) Provisions (e) Other current liabilities (iii) Trade payables (iv) Deposits (v) Other financial liabilities # (v) Other financial liabilities # (v) Other current liabilities # (v) Other current liabilities	d		996.69	1,087.7	
(i) Borrowings (ii) Lease liabilities (iii) Deposits (iv) Other financial liabilities (b) Deferred tax liabilities (c) Provisions (d) Other non-current liabilities (a) Financial liabilities (i) Borrowings (ii) Lease liabilities (a) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (a) Total outstanding dues of micro enterprises and small enterprises (iv) Deposits (v) Other financial liabilities (iv) Other financial liabilities (iv) Deposits (v) Other financial liabilities (iv) Deposits (v) Other financial liabilities (v) Other current liabilities					
(ii) Lease liabilities	U		1 190 40	956 0	
(iii) Deposits (iv) Other financial liabilities (iv) Other non-current liabilities (iv) Other non-current liabilities (iv) Other liabilities (i			4		
(iv) Other financial liabilities 38.18 60. (b) Deferred tax liabilities 4.37 7. (c) Provisions 95.50 100. (d) Other non-current liabilities 12.31 1	ij			109.7	
(b) Deferred tax liabilities	J	(iv) Other financial liabilities		60.1	
(d) Other non-current liabilities Total - Non-current liabilities (a) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (a) Total outstanding dues of micro enterprises and small enterprises (b) Total outstanding dues of creditors other than micro enterprises and small enterprises (iv) Deposits (v) Other financial liabilities # (b) Provisions (c) Other current liabilities Total - Current liabilities 12.31 1		(b) Deferred tax liabilities		7.2	
Current liabilities 3,150.91 2,957.3 Current liabilities (a) Financial liabilities (i) Borrowings 1,785.15 1,511.4 (ii) Lease liabilities 608.13 680.3 (iii) Trade payables (a) Total outstanding dues of micro enterprises and small enterprises 94.11 99.3 (b) Total outstanding dues of creditors other than micro enterprises and small enterprises (iv) Deposits 143.45 153.4 (v) Other financial liabilities # 874.74 879.3 (b) Provisions 102.29 88.3 (c) Other current liabilities 81.02 106.3 Total - Current liabilities 5,324.55 5,710.4 (c) Provisions 10.20 10.60 (d) Provisions 10.20 10.60 (e) Provisions 10.20 10.60 (f) Provisions 10.20 10.60 (e) Provisions 10.20 10.60 (f) Provisions 10.20 10.60 (g) Provisions 10.20 10.60			95.50	100.1	
Current liabilities (a) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (iii) Trade payables (b) Total outstanding dues of micro enterprises and small enterprises (b) Total outstanding dues of creditors other than micro enterprises and small enterprises (iv) Deposits (iv) Deposits (v) Other financial liabilities # (b) Provisions (c) Other current liabilities Total - Current liabilities 5,324.55 7,710.4	3		12.31	12.2	
(a) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (iii) Trade payables (iii) Trade payables (b) Total outstanding dues of micro enterprises and small enterprises (b) Total outstanding dues of creditors other than micro enterprises and small enterprises (iv) Deposits (iv) Deposits (v) Other financial liabilities # (b) Provisions (c) Other current liabilities Total - Current liabilities 1,785.15 1,511.4 680.9 94.11 99.3 2,190.1 99.3 1,635.66 2,1		Total - Non-current liabilities	3,150.91	2,967.3	
(i) Borrowings 1,785.15 1,511.1 (ii) Lease liabilities 608.13 680.5 (iii) Trade payables 608.13 680.5 (a) Total outstanding dues of micro enterprises and small enterprises 94.11 99.3 (b) Total outstanding dues of creditors other than micro enterprises and small enterprises 1,635.66 2,190.5 (iv) Deposits 143.45 153.4 (v) Other financial liabilities # 874.74 879.3 (b) Provisions 102.29 88.5 (c) Other current liabilities 81.02 106.5 Total - Current liabilities 5,324.55 5,710.4					
(ii) Lease liabilities (iii) Trade payables (a) Total outstanding dues of micro enterprises and small enterprises (b) Total outstanding dues of creditors other than micro enterprises and small enterprises (iv) Deposits (v) Other financial liabilities # (b) Provisions (c) Other current liabilities Total - Current liabilities 688.13 680			1,785.15	1.511.8	
(iii) Trade payables (a) Total outstanding dues of micro enterprises and small enterprises (b) Total outstanding dues of creditors other than micro enterprises and small enterprises of small enterprises (iv) Deposits (v) Other financial liabilities # (b) Provisions (c) Other current liabilities Total - Current liabilities 94.11 99.3 94.11 99.3 94.11 99.3 94.11 99.3 94.11 99.3 94.11 99.3 94.11 99.3 106.3 106.3 106.3 106.3 107.3 106.3 107.3	1			680.9	
(a) Total outstanding dues of micro enterprises and small enterprises (b) Total outstanding dues of creditors other than micro enterprises and small enterprises (iv) Deposits (iv) Other financial liabilities # (b) Provisions (c) Other current liabilities Total - Current liabilities 94.11 99.3 1,635.66 2,190.1 153.4	Į,				
small enterprises 143.45 153.4 (v) Deposits 143.45 153.4 (v) Other financial liabilities # 874.74 879.2 (b) Provisions 102.29 88.3 (c) Other current liabilities 81.02 106.3 (d) Total - Current liabilities 5,324.55 5,710.4 (d) Total - Current liabilities 5,324.55 (d) Total - Current liabilities 5,324.55 (d) Total - Current liabilities 5,324.55 (d) Total - Current liabilities (d) T			94.11	99.3	
(v) Other financial liabilities # 874.74 879.3 (b) Provisions 102.29 88.3 (c) Other current liabilities 81.02 106.3 Total - Current liabilities 5,324.55 5,710.4			1,635.66	2,190.5	
(b) Provisions 102.29 88.102 106.106.106.106.106.106.106.106.106.106.			143.45	153.4	
(c) Other current liabilities 81.02 106 Total - Current liabilities 5,324.55 5,710.4			874.74	879.3	
Total - Current liabilities 5,324.55 5,710.4				88.7	
				106.1	
TOTAL - FOURTY AND HARRISTIFS 9 472 1E 9 76E		Total - Current liabilities	5,324.55	5,710.4	
	II.	TOTAL - EQUITY AND LIABILITIES	9.472.15	9,765.5	

Includes current maturities of non-current borrowings - ₹ 362.89 (March 31, 2020 - ₹ 414.22)





2 Consolidated Statement of Cash Flows

₹ in Crore

	Particulars	Six months ended September 30, 2020 (Unaudited)	Six months ended September 30, 2019 (Unaudited)
1	Cock Rouge from annualing activities	(Refer note 14)	(Refer note 14)
1	Cash flows from operating activities Profit/ (loss) before tax	(795.81)	60.43
	Adjustments for:	(793.01)	00.43
	Depreciation and amortisation expense	478.40	427.04
	Finance costs	269.83	198.74
	Gain on retirement of right-of-use assets	(12.08)	(6.70)
	Rent concession on lease rentals	(281.67)	(6.76)
	Loss on sale/ discard of property, plant and equipment	0.28	2.48
	Share-based payment to employees	17.07	6.39
	Interest income	(0.20)	(0.34)
	Net gain on sale of current investments	(5.31)	(2.95)
	Net unrealised exchange (gain)/loss	(0.11)	1.30
	Expense/ (income) on financial assets/ liabilities that is designated as at fair value through profit or loss	(14.81)	(12.19)
	Provision for doubtful debts, deposits and advances	9.29	0.78
	Operating profit/ (loss) before working capital changes Changes in working capital:	(335.12)	674.98
	(Increase)/ decrease in trade receivables	(75.04)	(276.37)
	(Increase)/ decrease in inventories	261.38	(421.13)
	(Increase)/ decrease in other assets	(16.92)	(90.76)
	Increase/ (decrease) in trade payables	(552.00)	316.53
	Increase/ (decrease) in provisions	7.65	0.68
	Increase/ (decrease) in other liabilities	84.18	122.37
	Cash generated from/ (used in) operations	(625.87)	326.30
	Income taxes paid (net of refund)	1.17	(14.72)
	Net cash flow from/ (used in) operating activities	(624.70)	311.58
11	Cash flows from investing activities Purchase of property, plant and equipment, intangible assets and capital advance	(79.48)	(146.36)
	Consideration paid for acquisition of/investment in Subsidiaries, net of cash acquired	(2.97)	(136.25)
	Purchase of current investments	(5,459.50)	(4,473.31)
	Proceeds from renunciation of rights by ESOP trust	0.30	-
	Proceeds from sale of property, plant and equipment and intangible assets	0.51	1.01
	Proceeds from sale/ maturity of current investments	5,388.81	4,429.72
	Interest received Net cash flow used in investing activities	0.25 (152.08)	0.34 (324.85)
111	Cash flows from financing activities		
	Proceeds from issue of equity shares	0.03	1.01
	Proceeds from right issue (net off charges)	492.05	
	Proceeds from non-current borrowings (net off charges)	689.30	500.00
	Proceeds from current borrowings (net)	238.73	617.26
	Repayment of non-current borrowings	(407.82)	(502.27)
	Repayment of lease liabilities	(134.30)	(267.47)
	Interest paid Net cash flow from financing activities	(271.39) 606.60	(273.95) 74.58
	-		
	Net increase in cash and cash equivalents	(170.18)	61.31
	Cash and cash equivalents at the beginning of the period	266.80	57.19
	Cash and cash equivalents at the end of the period	96.62	118.50





- The above consolidated financial results have been prepared. In accordance with Indian Accounting Standards (Ind AS) 34 "Interim Financial Reporting" as prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015, as amended.
- 4 The above consolidated financial results, as reviewed and recommended by the Audit Committee, have been approved by the Board of Directors at its meeting held on November 06, 2020.
- The limited review as required under Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 has been completed by the Auditors of the Company and the related report is being submitted to the concerned Stock Exchanges.
- 6 During the year ended March 31, 2020, the Group decided to exercise the option permitted under section 115BAA of the Income-tax Act, 1961 as introduced by the Taxation Laws (Amendment) Ordinance, 2019.

 Accordingly, the Group recognised provision for income taxes based on the rate prescribed in the aforesaid section. Further, management reviewed the components of deferred tax assets/ liabilities leading to a reassessment of its estimates compared to earlier periods. Such re-measurement and change in rate of tax resulted in one-time additional tax charge of \$129.59 Crose.
- 7 The Ministry of Corporate Affairs vide notification dated July 24, 2020, issued an amendment to Ind AS 116 Leases, by inserting a practical expedient w.r.t. "Covid-19-Related Rent Concessions" effective from the period beginning on or after April 01, 2020. Pursuant to the above amendment, the Group has applied the practical expedient with effect from April 01, 2020. The Group has accounted the unconditional rent concessions of \$ 122.34 Crore (including \$ 38.16 Crore pertaining to periods after September 30, 2020) during the quarter ended September 30, 2020 and \$ 281.67 Crore (including \$ 63.27 Crore pertaining to periods after September 30, 2020) during the six months ended September 30, 2020 in "Other Income" in the Consolidated Statement of Profit and Loss.
- OCVID 19 pandemic has had a significant impact on the business operations and the financial results of the Group for the quarter and six months ended September 30, 2020. The Group has assessed the impact of this pandemic on its business operations and has considered all relevant internal and external information available up to the date of approval of these financial results, in determination of the recoverability and carrying value of financial assets and non-financial assets. The Impact of COVID-19 pandemic on the overall economic environment being uncertain may affect the underlying assumptions and estimates used to prepare the Group's financial results, whereby actual outcome may differ from those assumptions and estimates considered as at the date of approval of these financial results. The Group will continue to closely monitor any material changes to future economic conditions. The Group continues to take various precautionary measures to ensure health and safety of its customers, employees and their families
- 9 During the quarter ended September 30, 2020, the Stakeholders Relationship Committee of the Board of Directors has allotted 9,209 fully paid-up Equity Shares of \$ 10/- each pursuant to the exercise of Restricted Stock Units by an eligible employee in terms of the Employee Stock Options Scheme 2013.

During the six months ended September 30, 2020, the Stakeholders Relationship Committee of the Board of Directors has allotted 28,631 fully paid-up Equity Shares of ₹ 10/- each pursuant to the exercise of Restricted Stock Units by an eligible employee In terms of the Employee Stock Options Scheme - 2013.

- 10 On effectiveness of the Composite Scheme of Arrangement amongst the Company, erstwhile Aditya Birla Nuvo Limited ("ABNL"), Madura Garments Lifestyle Retail Company Limited ("MGLRCL") and their respective Shareholders and Creditors under Section 391 to 394 of the Companies Act, 1956, the Company had issued 67,98,19,778 Equity Shares to the Shareholders of ABNL and MGLRCL ("said Shares"). Out of the said Shares, 67,60,37,600 Equity Shares were allotted to the Shareholders of ABNL and MGLRCL on January 27, 2016. However, pursuant to Clause 21 of the Composite Scheme, allotment of 37,82,178 Equity Shares to 3,475 Non-Resident Shareholders, including 4 Overseas Corporate Bodies ("OCBs") of ABNL ("NRE Shareholders") was kept pending until receipt of applicable regulatory approvals. Thereafter, from time to time, the Company has allotted 37,65,355 Equity Shares to 3,471 NRE Shareholders in terms of applicable laws. Accordingly, out of the said Shares, 16,853 Equity Shares held by 4 OCBs shall remain pending for allotment until receipt of Regulatory approvals.
- 11 On July 28, 2020, the Company allotted 9,02,77,042 equity shares of face-value 🖲 10/- each to the eligible applicants pursuant to the Rights Issue by the Company ("Rights Equity shares").

The Rights Equity shares were allotted as partly pald-up for an amount of ₹ 55 per Rights Equity Share received on application (of which ₹ 5 is towards face value and ₹ 50 towards premium). The Issue of 1,88,651 Rights Equity Shares has been kept in abeyance pending regulatory/ other clearances.

There has been no deviation in the use of proceeds of the Rights Issue, from the objects stated in the Offer document.

Pursuant to IND AS 33, basic and diluted earnings per share for the previous periods have been restated for the bonus element in respect of right issue made during the quarter ended September 30, 2020.

- 12 On October 23, 2020, the Board of Directors of the Company approved a preferential issue ("said issue") of 7,31,70,732 fully paid up Equity Shares of face value of ₹ 10 each for cash, at a price of ₹ 205 per Equity Share (including a premium of ₹ 195 per Equity Share) aggregating to ₹ 1,500 Crore to Flipkart Investments Private Limited, a foreign portfolio Investor by way of preferential allotment on private placement basis in accordance with the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended. The said issue is subject to shareholders' approval (by way of postel ballot), regulatory approval(s) and other customary conditions.
- 13 Previous periods' figures have been regrouped/ rearranged wherever necessary to conform to the current period's classification(s).

14 The consolidated financial results for the quarter and six months ended September 30, 2020 are not comparable with quarter and six months ended September 10, 2776 pursuant to the acquisition of subsidiaries by the Company during the quarter ended September 30, 2019.

Place : Bengaluru

Date: November 06, 2020

SIGNED FOR IDENTIFICATION

S R B C & CO LLP MUMBAI

BY

Aditya Birla Fashion and Retall Limited
Registered Office: Piramal Agastya Corporate Park, Building 'A', 4th and 5th Floor,
Unit No. 401, 403, 501, 502, LB.S. Road, Kurla, Mumbal - 400 070
CIN: L18101MH2007PLC233901 E-mail: secretarial-abfr@adityabirla.com
Tel: (+91) 86529 05000 | Fax: (+91) 86529 05400 Website: www.abfrl.com

A CHILLION AND RETAIL LIMITED A CHILLION AND RETAIL LIMITED A CHILLION AND RETAIL LIMITED AND RETAIL LIMITED

Ashish Deshit

Managing Director



Aditya Birla Fashion and Retail: Business shows recovery; balance sheet strengthened to accelerate growth

Performance Highlights

- 1. Q2 shows good recovery over Q1 with gradual opening of stores in the quarter.
 - a. Sales in Q2 grew by 218% over Q1
 - b. Store network operating at 96% by September
- 2. Successful capital raise of Rs. 2500 Cr announced this fiscal to bolster balance sheet
 - a. Announced fund raise of Rs. 1500 Cr. from Flipkart Group last month
 - b. This is further to a successful rights issue of Rs. 1000 Cr in Q1
- 3. Company delivered an EBITDA of Rs. 136 Cr despite revenue decline of 55% due to strong cost rationalization measures
- 4. Company accelerated its various strategic initiatives during the quarter
 - Rapid strides in digitization to enable e-commerce and Omni-channel retailing
 - b. Launched series of product innovations safety, anti-viral property across products, Work from home collections to align product portfolio with evolving consumer needs
- 5. Store expansions back on track, added over 100 stores across businesses

Financial Performance

The Board of Directors of the Company at its meeting today approved the results for the quarter ended 30th Sep 2020. These financials are post factoring in necessary adjustments under Ind AS 116.

Consolidated Financials

In Rs. Cr.	Q1 FY21	Q2FY21	Growth QOQ	Q2 FY20	Growth YOY
Revenue	323	1028	218%	2308	-55%
EBITDA	-182	136		356	
PAT	-410	-188		-2	

Following an almost washout quarter in June in the wake of COVID 19 pandemic, the September quarter showed signs of swift recovery across businesses. Most of the stores opened with footfalls rising gradually. As a result, the revenues after falling to 16% of the previous year in Q1, recovered to 45% of the previous year in Q2. At Rs. 1028 Cr, the second quarter revenue marked a 218% increase over the previous quarter. The performance was in a constrained environment with sporadic lockdowns and restrictions and continued consumer reluctance to visit stores. Most of the recovery was driven by an agile and innovative mindset, exhibited through the creation of new products and channels. The Company also posted a positive EBITDA of Rs. 136 Cr. vs an EBITDA loss in the previous quarter, signaling a profitable trajectory for the remaining part of this fiscal.

The Company aggressively continued with its cost optimization agenda, wherein, compared to last year's peak, the Company saved Rs. 400+ crores in the quarter. In all, the Company saved \sim Rs. 870 Cr of cost in the first half of the year, which to a large extent mitigated the huge impact on profits caused by massive drop in sales due to the outbreak of COVID 19.

The Company displayed agility and innovation in responding to this crisis, as exhibited through the launch of new innovative products and categories. While on the one hand, lifestyle brands became the No.1 premium mask sellers in the country; Pantaloons, on the other hand, successfully launched home, innerwear products and made significant strides on athleisure and work from home wear. The Company also leapfrogged on digital transformation with a sharp focus around better consumer experience both through a combination of front & back end technology initiatives.

Furthermore, the Company advanced its expansion plans with both the key segments adding new stores. As we move forward, businesses will resume growth initiatives and accelerate expansion.

The Company also announced a capital infusion from Flipkart of Rs. 1500 Cr. Flipkart will hold 7.8% stake in ABFRL upon the successful completion of this transaction. These funds will be utilized to strengthen the balance sheet and pursue growth across current businesses and new lines of business such as innerwear, casual wear and ethnic wear.

OUTLOOK

The Company is confident of consistent recovery in business over the next two quarters and is on track to restore normalcy of operations by Q4 FY21.

The Company remains steadfast in its commitment to delight customers through innovative products, fresh assortment of categories, and unconventional routes to market. This, along with an unwavering focus on optimizing cost and conserving cash and meticulous execution of capital raising initiatives, will enable ABFRL to emerge stronger on the other side of this global crisis.

About Aditya Birla Fashion and Retail Limited

ABFRL is part of a leading Indian conglomerate, The Aditya Birla Group. With revenue of Rs. 8,788 Cr in FY19-20, it is India's first billion-dollar pure-play fashion powerhouse with an elegant bouquet of leading fashion brands and retail formats.

As on 30th September 2020, The Company has a network of 3,025 stores across approximately 26,000 multi-brand outlets with 6,500+ point of sales in department stores across India.

It has a repertoire of market leading brands such as **Louis Philippe, Van Heusen, Allen Solly** and **Peter England** established for over 25 years. **Pantaloons** is one of India's largest value retail brand.

The Company also holds exclusive online and offline rights of **Forever 21**. The International Brands portfolio includes - **The Collective**, India's largest multi-brand retailer of international brands, **Simon Carter** and select mono-brands such as **American Eagle**, **Ralph Lauren**, **Hackett London**, **Ted Baker** and **Fred Perry**.

Van Heusen has established itself as India's most innovative and fashionable **innerwear**, **athleisure and active wear** brand. Additionally, the company has also made a foray in the branded ethnic wear through investments in **Jaypore** and **Shantanu & Nikhil**.

Disclaimer: Certain statements in this "Press Release" may not be based on historical information or facts and may be "forward looking statements" within the meaning of applicable securities laws and regulations, including, but not limited to, those relating to general business plans & strategy of the Company, its future outlook & growth prospects, future developments in its businesses, its competitive & regulatory environment and management's current views & assumptions which may not remain constant due to risks and uncertainties. Actual results could differ materially from those expressed or implied. The Company assumes no responsibility to publicly amend, modify or revise any statement, on the basis of any subsequent development, information or events, or otherwise. This "Press Release" does not constitute a prospectus, offering circular or offering memorandum or an offer to acquire any shares and should not be considered as a recommendation that any investor should subscribe for or purchase any of the Company's shares. The financial figures in this "Press Release" have been rounded off to the nearest Rs. one Crore. The financial results are consolidated financials unless otherwise specified.





India's widestdistribution network

BRANDS 2,686 Stores

PANTALOONS

339 Stores

~26,000 Multi-Brand Outlets

6,589 SIs across all Dept. Stores

Available on all leading e-commerce sites







Market Update



Recovery Underway

Markets exhibit gradual recovery as consumers adjust to the new normal

90%+ stores operational by end of Q2



Technology Accelerator

Players investing deep, with long term focus on –

- Technology infrastructure
- Capability enhancement



Deeper Partnerships

Deeper ecosystem partnerships getting forged to leverage mutual synergies



Line College

Differential Impact

Differential impact witnessed across markets, segments and categories

Leading brands responded with agility and innovation





Key Focus Areas



Return to Normalcy

- 96% of network operations with highest degree of safety and hygiene protocols; Other facilities fully operational
- Significant progress on Digital Transformation Roadmap
- Product Innovation and addition of new categories delighting customers



Cost Reduction

- Cost Rationalization Initiatives on track
- Achieved cost savings of Rs. 455 Cr. in Q1 and Rs. 417 Cr. in Q2



Strengthening balance sheet

- —Strategic fundraise of Rs. 1500 Cr. from Flipkart
- —Completion of Rights Issue of Rs. 1000 Cr.



ABFRL Q2 Highlights

Gradual Recovery in Consumer Footfalls

Accelerated pace of recovery vs previous quarter on account of movement relaxations and consumer adaptation to new normal

Cost Rationalization Continues

Quarter saw company wide cost optimization initiatives gave favorable results

Strategic fund raises to strengthen balance sheet

Rs. 1000 Cr. Rights Issues, followed by Rs. 1500 Cr. Equity Raise from Flipkart

Digital Metamorphosis en route

Responding to the new normal by servicing our customers through a gamut of digital channels

Innovation mirroring sudden shift in consumer needs

Curated and launched new products and categories to fulfil customer needs



ABFRL | Q2 Highlights

In Rs. Cr.	Q1 FY21	Q2 FY20	Q2 FY21
Revenue	323	2308	1028
Growth% (QoQ)			218%
Growth% (YoY)	-84%		-55%
EBITDA	-182	356	136
EBITDA Margin	-56.3%	15.4%	13.2%
EBIT	-419	131	-106
PAT	-410	-2	-188



ABFRL | H1 Highlights

In Rs. Cr.	H1 FY20	H1 FY21
Revenue	4373	1351
EBITDA	687	-46
EBITDA Margin	15.7%	-3.4%
EBIT	260	-525
PAT	19	-599



Q2 – Continued focus on Cost Reduction

In Rs. Cr.	Q4 FY20	Q2 FY21	Change over Q4 FY20	Q2 FY20	Change over Q2 FY20
Revenue from Operations	1832	1,028	-44%	2,308	-55%
Other Income	17	143		17	
Total Income	1849	1,171	-37%	2,324	-50%
cogs	886	540	-39%	1,147	-53%
Employee Benefits Expense	283	176	-38%	253	-31%
Rent Expense	106	65	-38%	102	-36%
Other Expenses	401	255	-36%	466	-45%
Total Fixed Expenses	790	496	-37%	821	-40%
EBITDA	173	136		356	

Cost reduction Q2 FY21 vs Q4 FY20:

- Rent expenses Rs. 163 Cr.
- Other expenses Rs. 146 Cr.
- Employee expenses Rs. 108 Cr.

Total Cost Saving in Q2 – Rs. 417 Cr. Total Cost Saving in Q1 – Rs. 455 Cr.



Key segments | Q2 Highlights

Consolidated Financials	NSV			EBI	ΓDA	EBITDA %	
(In Rs. Cr.)	Q2 FY20	Q2 FY21	Growth	Q2 FY20	Q2 FY21	Q2 FY20	Q2 FY21
Madura							
Lifestyle Brands	1254	531	-58%	218	39	17.4%	7.3%
Other Businesses	209	175	-16%	23	26	10.8%	15.1%
Madura Segment	1463	706	-52%	240	65	16.4%	9.2%
Pantaloons Segment	915	369	-60%	145	71	15.9%	19.2%
Elimination	-81	-56		-23	3		
ABFRL	2297	1019	-56%	362	139	15.8%	13.7%
Ethnic Subsidiaries	11	10	-10%	-7	-4	-61.6%	-37.1%
ABFRL Consolidated	2308	1028	-55%	356	136	15.4%	13.2%

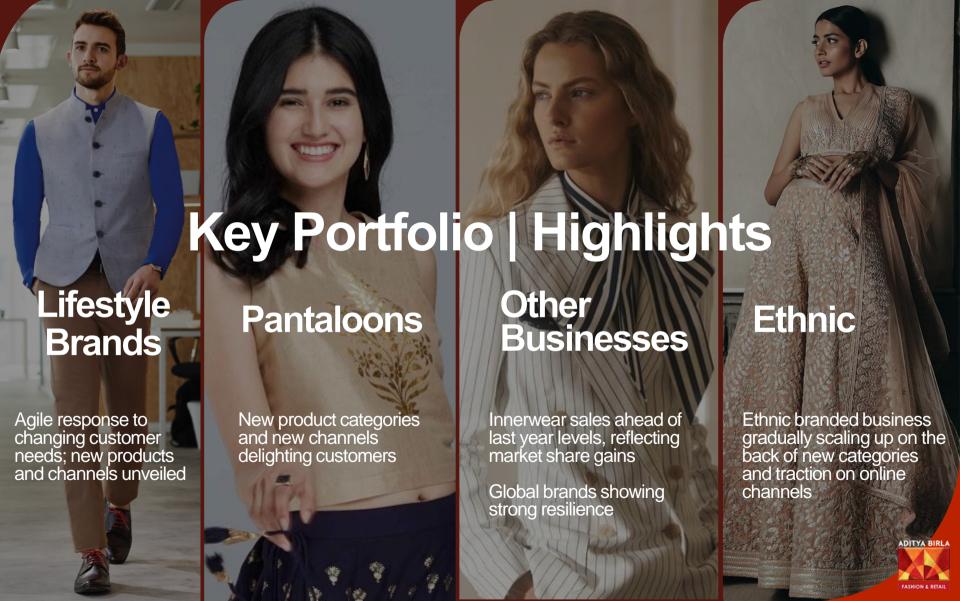


Key segments | H1 Highlights

Consolidated Financials		NSV			ΓDA
(In Rs. Cr.)	H1 FY20	H1 FY21	Growth	H1 FY20	H1 FY21
Madura					
Lifestyle Brands	2259	721	-68%	408	-29
Other Businesses	414	222	-46%	-7	-11
Madura Segment	2673	942	-65%	402	-40
Pantaloons Segment	1805	451	-75%	310	-1
Elimination	-115	-55		-18	5
ABFRL	4363	1339	-69%	694	-36
Ethnic Subsidiaries	11	13	19%	-7	-11
ABFRL Consolidated	4373	1351	-69%	687	-46









performance of key portfolios

LIFESTYLE BRANDS













- Lifestyle Retail channel achieved 60% of LY sales; higher impact on overall revenue due to decline in wholesale channel
- E-commerce continue robust growth, contribution up 3x over last year in H1
- India's largest premium cloth mask player (over 10 million masks sold in H1)
- Created multiple innovative products such as Anti - Viral garments, Work-from-home lines, Athleisure etc.
- Store openings back on track 100+ new stores added this quarter
- Rapidly scaling Omnichannel coverage -Hyperlocal deliveries, Buy Online Ship from Store and WhatsApp commerce

Retail Network

	Q2 FY20	Q2 FY21
Area (,000 sq.ft.)	2666	2853
Stores	2096	2247

Q2

Channel-wise Revenue (in Rs. crore)

	Q2 FY20	Q2 FY21
Wholesale	595	72
Retail	404	236
Others	255	223

H1

Channel-wise Revenue (in Rs. crore)

	H1 FY20	H1 FY21
Wholesale	944	108
Retail	854	307
Others	462	306

Loyalty Base (lakh)









performance of key portfolios

pantalons





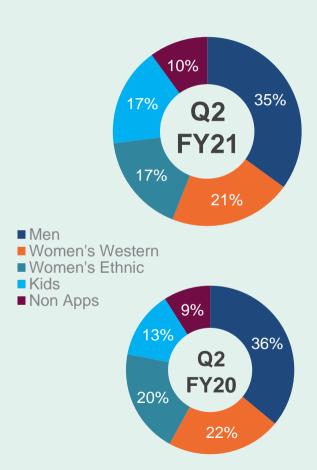
- Staggered opening of retail network through the quarter; 96% stores open by end of Q2
- New channels scaling up
- E-commerce sales grew 3x
 - Stronger assortment, new categories launched leading to higher traffic and better conversions
 - Significantly higher investment in digital marketing
 - Omnichannel coverage enhanced to 50% of network
- Network expansion back on track 7 new stores added this quarter
- Brand Refresh: New retail identity unveiled
- Strong Cost Control measures implemented

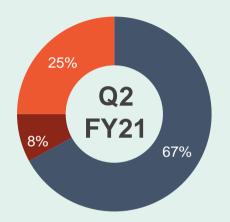
Retail Network

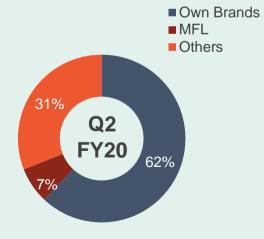
	Q2 FY20	Q2 FY2
Area (,000 sq.ft.)	4259	4366
Stores	331	339

Category Mix

Ownership Mix











performance of key portfolios

OTHER BUSINESS SEGMENTS





INNERWEAR & ATHLEISURE

- Strong demand for Innerwear and
 Athleisure categories led to high growth
- One of the few businesses running ahead of last year levels
- Growing salience and increasing consumer acceptance resulting in rising market share
- Robust E-commerce performance, recorded highest ever quarterly sales, growing by 7x



Global Brands

Global Brands

- Business continues to be resilient, delivered close to last year levels
- Very strong traction at <u>TheCollective.in</u>; impressive QoQ performance
- Effective cost measures helped business turn around on profitability

Forever 21

- Revised agreement with better terms signed with new parent
- Strong traction on Forever21.in, own site sales trebled YoY



Ethnic Wear

JAYPORE



Jaypore - <u>Jaypore.com</u>

- Online sales back to pre-COVID level
- New categories such as Home, loungewear etc. showing promising results

Shantanu and Nikhil - ShantanuNikhil.com

- Own ecommerce launched for both couture and pret lines
- 2 new pret stores opened during the quarter





Lifestyle Brands

Continued network expansion

Sustained product innovation in line with market shifts

Accelerated ecommerce play across platforms

Way Forward

Pantaloons

Expansion drive to continue

Strengthen digital play

Other Businesses

Innerwear – Continue aggression in distribution and marketing

Global Brands – Focus on profitability; well set for a profitable trajectory





Financials

ABFRL - Consolidated In Rs. Cr.	Q2 FY20	Q2 FY21	H1 FY20	H1 FY21
Revenue from Operations	2,308	1,028	4,373	1,351
Other Income	17	143	34	322
Total Income	2,324	1,171	4,407	1,673
EXPENSES				
Cost of Materials Consumed	209	81	392	142
Purchases of Stock-in-Trade	1,366	316	2,073	369
Changes in Inventories	(427)	143	(369)	219
Employee Benefits Expense	253	176	513	424
Finance Costs	106	145	200	271
Depreciation & Amortisation	225	242	427	478
Rent Expense	102	65	224	94
Other Expenses	466	255	887	472
Total Expenses	2,299	1,422	4,347	2,469
Profit before Tax	25	(251)	60	(796)
Tax Expenses	28	(63)	41	(197)
Net Profit after Tax	(2)	(188)	19	(599)
Other Comprehensive Income	12	2	7	(1)
Total Comprehensive Income	10	(186)	26	(600)
Non-Controlling Interest	(1)	(2)	(1)	(4)
Total Comprehensive Income (Owners)	11	(185)	27	(596)

Consolidated Balance Sheet In Rs. Cr.	FY20	H1 FY21
Networth	1,088	997
Net Debt	2,509	3,159
Lease Liability	2,502	2,291
Capital Employed	6,099	6,447
Net Block (incl CWIP)	794	766
Goodwill	1,983	1,983
Right to Use Assets	2,207	2,024
Investments	7	7
Deferred Tax Assets	195	390
Net Working Capital	913	1,277
Capital Employed	6,099	6,447



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